

# 17th German Corporate Conference



## Programme

Frankfurt, 15 – 17 January 2018



## More than 165 companies

Wed	Aareal Bank AG	Mon, Tue	Covestro AG	Wed	Hannover Rück SE*	Tue	NORMA Group SE	Wed	SÜSS MicroTec SE*
Mon-Wed	adidas Group*	Tue	CropEnergies AG	Tue	Hapaq-Lloyd Aktiengesellschaft	Tue	OMV AG	Wed	Symrise AG
Wed	Adler Modemärkte AG	Tue	CTS EVENTIM AG & Co. KG aA*	Wed	Hawesko Holding AG	Tue, Wed	OSRAM Licht AG	Mon	TAG Immobilien AG*
Mon	ADLER Real Estate AG*	Mon, Tue	Delivery Hero AG	Mon	HeidelbergCement AG	Mon	PALFINGER AG	Wed	TAKKT AG
Tue	AGRANA Beteiligungs-AG*	Mon, Tue	Deutsche Beteiligungs AG	Wed	Heidelberger Druckmaschinen AG	Mon	PATRIZIA Immobilien AG	Tue	Talanx AG*
Tue	AIXTRON SE*	Tue	Deutsche Börse AG	Tue	HELLA KGaA Hueck & Co.	Mon	Pfeiffer Vacuum Technology AG*	Wed	Tele Columbus AG*
Wed	Allianz SE*	Tue	Deutsche EuroShop AG	Mon	Henkel AG & Co. KGaA	Tue	Porsche Automobil Holding SE*	Tue	Telefónica Deutschland Holding AG
Tue	alstria office REIT-AG*	Mon, Tue	Deutsche Lufthansa AG	Tue	HOCHTIEF Aktiengesellschaft*	Mon	ProSiebenSat.1 Media SE*	Tue	TLG IMMOBILIEN AG*
Tue	AMAG Austria Metall AG	Wed	Deutsche Pfandbriefbank AG*	Tue, Wed	Hugo Boss AG	Mon	QIAGEN N.V.	Wed	TOM TAILOR Holding SE
Wed	ANDRITZ AG*	Mon	Deutsche Telekom AG*	Tue	IMMOFINANZ AG*	Wed	Raiffeisen Bank International AG*	Tue, Wed	TUI Group
Tue	Aroundtown S.A.	Mon, Tue	Deutsche Wohnen SE	Tue	INDUS Holding AG*	Wed	RATIONAL AG*	Wed	UBM Development AG
Mon	AT&S AG*	Tue	DEUTZ AG	Tue	innogy SE	Mon, Tue	Rheinmetall AG	Mon	Uniper SE*
Mon	Aurubis AG*	Tue, Wed	Dialog Semiconductor plc	Wed	JENOPTIK AG	Wed	RHI Magnesita NV*	Wed	UNIQA Insurance Group AG*
Wed	Austrian Post	Tue	Drägerwerk AG & Co. KGaA	Tue	JOST Werke AG	Tue	RHÖN-KLINIKUM AG*	Mon	United Internet AG*
Mon	Axel Springer SE	Mon, Tue	Drillisch AG*	Mon	K+S Aktiengesellschaft	Tue	Rosenbauer International AG	Tue, Wed	Vapiano SE
Wed	BAUER AG	Tue, Wed	Dürr AG*	Mon	Kapsch TrafficCom AG	Mon	RWE AG*	Wed	VARTA AG
Mon, Tue	Bayer AG	Tue	ErlingKlinger AG	Wed	KION Group AG*	Wed	S&T AG	Mon	VERBUND AG
Mon	BayWa AG	Wed	Erste Group Bank AG*	Mon	Klöckner & Co SE	Tue	SAF-HOLLAND S.A.	Wed	VIENNA INSURANCE GROUP AG
Wed	Beiersdorf AG*	Tue, Wed	Evonik Industries AG*	Wed	Koenig & Bauer AG	Mon	Salzgitter AG	Tue	voestalpine AG
Mon	Bertrandt AG*	Mon	Evotec AG	Mon	KWS SAAT SE*	Tue	SAP SE	Tue, Wed	Volkswagen AG*
Mon, Wed	Bilfinger SE	Wed	FACC AG*	Mon, Tue	LANXESS AG	Tue	Sartorius AG	Mon	Vonovia SE
Tue	Biotech AG*	Wed	Fielmann AG*	Mon	LEG Immobilien AG	Wed	Schaeffler AG	Wed	Vossloh AG*
Tue, Wed	BMW AG*	Wed	FinTech Group AG	Tue, Wed	Lenzing AG	Wed	Schoeller-Bleckmann Oilfield Equipment AG	Wed	VTG Aktiengesellschaft
Tue	Brenntag AG*	Wed	Flughafen Wien AG*	Tue	LEONI AG	Wed	Scout24 AG	Mon, Tue	Wacker Chemie AG
Mon	BUWOG Group*	Wed	FRAPORT AG	Mon, Tue	Linde AG*	Wed	Semperit AG Holding*	Wed	Wacker Neuson SE
Tue	CA Immobilien Anlagen AG*	Mon	freenet AG*	Tue	Mayr-Melnhof Karton AG*	Mon, Wed	SGL CARBON SE	Mon	Wienerberger AG
Mon	CANCOM SE*	Mon, Tue	Fresenius Medical Care AG & Co. KGaA	Wed	MEDIOS AG	Mon	SHW AG*	Tue, Wed	Wirecard AG
Wed	Capital Stage AG	Mon, Tue	Fresenius SE & Co. KGaA	Mon, Tue	Merck KGaA	Mon	Siltronic AG	Tue	XING SE*
Mon, Tue	Carl Zeiss Meditec AG	Tue, Wed	FUCHS PETROLUB SE	Wed	METRO AG	Tue	SPORTTOTAL AG	Wed	Zeal Network SE*
Mon	CECONOMY AG	Wed	Gerry Weber International AG*	Mon	MorphoSys AG	Tue	Stabilus S.A.	Wed	zooplus AG
Wed	comdirect bank AG	Mon	GFT Technologies SE	Tue, Wed	MTU Aero Engines AG	Mon	STRABAG SE		
Wed	Commerzbank AG*	Tue	GRAMMER AG	Tue	Munich Re*	Tue	STRATEC AG		
Mon, Tue	Continental AG	Mon	Grand City Properties	Mon	NEMETSCHKE SE	Mon	Ströer SE & Co. KGaA		
Mon	CORESTATE Capital Holding S.A	Mon	Hamburger Hafen und Logistik AG*	Wed	Nordex SE*	Tue	Südzucker AG*		

## Keynote Speakers

Monday, 15 January 2018 – 12.45 p.m. – 1.45 p.m.

“Europe – Quo vadis: Greater stability through fiscal integration? German and French views”



**Dr. Andreas Rees**

Chief German Economist, UniCredit

Andreas Rees is the Chief German Economist at UniCredit based in Frankfurt. His research focus is German and European macroeconomics and politics. Previously, he worked in the FI-FX research department and was a ghost writer for the management board. Andreas has 20 years of work experience at HVB and UniCredit. He holds a Master's degree and a Ph.D. in economics.

Tuesday, 16 January 2018 – 12.45 p.m. – 1.45 p.m.

“The Trouble Ahead”



**Christopher Potts**

Head of Economics & Strategy Research, Kepler Cheuvreux

Christopher Potts has been the Head of Economics and Strategy for Cheuvreux since 1995. Potts and his team have built a strong reputation for their publications which cover macroeconomic themes, asset allocation – with emphasis on sectors and markets within Europe – and quantitative and technical analysis. Potts has worked as an economist and macro strategist over the past 25 years on currency, bond and equity markets, with a focus on the European region, having previously worked in the oil industry and as an economic consultant. He was educated at the University of Cambridge and the LSE in the UK and at the University of Bordeaux in France.

Tuesday, 16 January 2018 – 5.45 p.m. – 6.45 p.m.

Discussion: “Blockchain – the Revolutionary Technology of the Future?”



**Prof. Dr. Philipp Sandner**

Head of the Frankfurt School Blockchain Center

Prof. Dr. Philipp Sandner is Head of the Frankfurt School Blockchain Center at the Frankfurt School of Finance & Management. The expertise of Prof. Sandner in particular includes blockchain technology and its application in various industries but also concerns digitization, entrepreneurship and innovation management.

Further, his core topics are corporate entrepreneurship, digital transformation, fintech startups and intellectual property rights.



**Dr. Martin Diehl**

Head of Section Payment System Analysis, Deutsche Bundesbank

His analysis covers mainly financial market infrastructures, especially TARGET2, and, most recently, blockchain technology and related applications in the financial sector. He is particularly interested in efficiency and stability issues of financial transactions.

He is a trained economist (Diplom-Volkswirt and M.A. econ.) and philosopher and got his PH.D. from University Gießen, Germany.

## One-on-One or small group meetings only

adidas Group	Harm Ohlmeyer, CFO	Mon, Tue, Wed	HOCHTIEF Aktiengesellschaft	Tobias Loskamp, Head of Capital Markets Strategy	Tuesday
Adler Real Estate AG	Maximilian Rienecker, Co-CEO Tomas de Vargas Machuca, Co-CEO	Monday	IMMOFINANZ AG	Bettina Schragl, Head of IR	Tuesday
AGRANA Beteiligungs-AG	Mag. Stephan Buettner, CFO	Tuesday	INDUS Holding AG	Jürgen Abromeit, Chairman of the Board	Tuesday
AIXTRON SE	Dr. Felix J. Grawert, President	Tuesday	KION Group AG	Dr. Thomas Toepfer, CFO	Wednesday
Allianz SE	Christian Lamprecht, IR Manager Frank Stoffel, IR Manager	Wednesday	KWS SAAT SE	Wolf-Gebhard von der Wense, Head of IR	Monday
alstria office REIT-AG	Alexander Dexne, CFO	Tuesday	Linde AG	Prof. Dr.-Ing. Aldo Belloni, CEO	Mon, Tue
ANDRITZ AG	Mag. Stefan Schantl, Head of IR	Wednesday	Mayr-Melnhof Karton AG	Mag. Stephan Sweets-Sporck, Head of IR & Corporate Communications	Tuesday
AT&S AG	Mag. Monika Stoisser-Göhring, CFO	Monday	Munich Re	Christine Franziszi, Senior IR Manager	Wednesday
Aurubis AG	Angela Seidler, Head of IR	Monday	Nordex SE	Felix Zander, Head of IR	Wednesday
Beiersdorf AG	Dr. Jens Geißler, Head of IR & Corporate Treasurer	Wednesday	Pfeiffer Vacuum Technology AG	Nathalie Benedikt, CFO	Monday
Bertrandt AG	Dr. Markus Götzl, Head of IR	Monday	Porsche Automobil Holding SE	Frank Gaube, Head of IR and Finance Press	Tuesday
Biotest AG	Dirk Neumüller, Head of Corporate Communications	Tuesday	ProSiebenSat.1 Media SE	Dirk Voigtländer, Head of IR	Monday
BMW AG	Tanja Seiler, IR Manager Andreas Stöffler, IR Manager	Tue, Wed	Raiffeisen Bank International AG	Jutta Wimmer, Director, Group IR	Wednesday
Brenntag AG	Thomas Langer, VP Corporate Finance & IR	Tuesday	RATIONAL AG	Stefan Arnold, Head of IR	Wednesday
BUWOG Group	Andreas Segal, Deputy CEO & CFO	Monday	RHI Magnesita NV	Eduardo Gotilla, Corporate Finance & IR	Wednesday
CA Immobilien Anlagen AG	Christoph Thurnberger, Head of Capital Markets	Tuesday	RHÖN-KLINIKUM AG	Kai Knitter, Head of Corporate Communications & IR	Tuesday
CANCOM SE	Thomas Stark, CFO	Monday	RWE AG	Dr. Frank Weigand, CEO and CFO of RWE Power AG	Monday
Commerzbank AG	Michael Klein, Senior IR Manager	Wednesday	Semperit AG Holding	Frank Gumbinger, CFO	Wednesday
CTS EVENTIM AG & Co. KG aA	Marco Haeckermann, Vice President Corporate Development & Strategy	Tuesday	SHW AG	Dr. Frank Boshoff, CEO Martin Simon, CFO	Monday
Deutsche Pfandbriefbank AG	Andreas Arndt, CEO & CFO	Wednesday	Südzucker AG	Thomas Kölbl, CFO	Tuesday
Deutsche Telekom AG	Hannes Wittig, Head of IR	Monday	SÜSS MicroTec SE	Robert Leurs, CFO	Wednesday
Drillisch AG	André Driesen, CFO	Mon, Tue	TAG Immobilien AG	Dominique Mann, Head of IR/PR	Monday
Dürr AG	Günter Dielmann, Head of IR	Tue, Wed	Talanx AG	Dr. Immo Querner, CFO	Tuesday
Erste Group Bank AG	Mag. Thomas Sommerauer, Head of Group IR	Wednesday	Tele Columbus AG	Frank Posnanski, CFO	Wednesday
Evonik Industries AG	Christian Küllmann, CEO	Tue, Wed	TLG IMMOBILIEN AG	Peter Finkbeiner, Member of the Management Board	Tuesday
FACC AG	Ales Starek, CFO	Wednesday	Uniper SE	Christopher Delbrück, CFO	Monday
Fielmann AG	Ulrich Brockmann, Head of Finance/IR	Wednesday	UNIQA Insurance Group AG	Kurt Svoboda, CFO/CRO	Wednesday
Flughafen Wien AG	Mag. Judit Helenyi, Head of IR	Wednesday	United Internet AG	Stephan Gramkow, Co-Head of IR Dominic Großmann, Co-Head of IR	Monday
freenet AG	Joachim Preisig, CFO	Monday	Volkswagen AG	Oliver Larkin, Head of IR	Tue, Wed
Gerry Weber International AG	Claudia Kellert, Head of IR	Wednesday	Vossloh AG	Oliver Schuster, CFO	Wednesday
Hamburger Hafen und Logistik AG	Dr. Roland Lappin, CFO	Monday	XING SE	Patrick Moeller, Director IR	Tuesday
Hannover Rück SE	Roland Vogel, CFO	Wednesday	Zeal Network SE	Jonas Mattsson, CFO	Wednesday

## Research Corner

In addition to your meetings with corporates, you will have the opportunity to talk to our analysts.  
If you would like us to set up a meeting for you, please feel free to contact us ahead of the conference.

Sector	Name	Position	Coverage
AEROSPACE & DEFENCE	Christophe Menard	Head of Aerospace & defence	Airbus Group, BAE Systems, Cobham, Dassault Aviation, Leonardo, Lisi, MTU Aero Engines, Rolls Royce Holdings, Safran, Thales, Ultra Aerospace
AIRLINES & AIRPORTS	Ruxandra Haradau-Döser	Head of Airports and Airlines Research	Aéroports de Paris, Air France-KLM, Deutsche Lufthansa, easyJet, ENAV, Flughafen Wien, Flughafen Zürich, FRAPORT, IAG, Ryanair
AUTOS & PARTS	Michael Raab, CFA	Head of Thematic Automobile Research	BMW, CNH Industrial, Daimler, ElingKlinger, HELLA, LEONI, Porsche, Rheinmetall, Schaeffler, SHW, Volkswagen, Volvo
BANKS	Tobias Lukesch, CIAA	Equity Research Analyst	Aareal Bank, comdirect, Commerzbank, Deutsche Bank, Deutsche Pfandbriefbank, Erste Group Bank, Raiffeisen Bank International
CAPITAL GOODS	Dr. Hans-Joachim Heimbürger	Equity Research Analyst	BAUER, Deutz, Dürr, GEA Group, Heidelberger Druckmaschinen, Jungheinrich, Koenig & Bauer, Krones, KSB, NORMA Group, SAF-HOLLAND, SFS Group, SGL CARBON, Stabilus, Sulzer, Wacker Neuson
CAPITAL GOODS	William Mackie	Head of Capital goods	ABB, Legrand, Schneider Electric, Siemens, VARTA AG, Zumtobel
CHEMICALS	Christian Faitz, CFA	Co-Head of Chemicals Research	AkzoNobel, BASF, Clariant, Covestro, Henkel, K+S, KWS SAAT SE, OCI, Vilmorin & Cie, Yara
CHEMICALS	Martin Rödiger, CEFA	Co-Head of Chemicals Research	Air Liquide, Arkema, DSM, Evonik, Fuchs Petrolub, H&R, LANXESS, Linde, Solvay
E & S	Christopher Potts	Head of Economics & Strategy	Economics & Strategy
FINANCIAL SERVICES, IT HARDWARE&SEMIS, IT SOFTWARE & SERVICES, PHARMA & BIOTECH	Bérénice Lacroix	Equity research analyst	Deutsche Beteiligung, Exceet, GFT Technologies, Medios
FOOD RETAIL	Fabienne Caron	Head of Food Retail Research	Ahold, Carrefour, Casino, CECONOMY, METRO, Tesco
GENERAL RETAIL	Jürgen Kolb	Deputy Head of German Research	adidas AG, Adler Modemärkte, Delivery Hero, Gerry Weber International, Hawesko Holding, Hugo Boss, Puma, Steinhoff International, TOM TAILOR, TUI, Zalando
IT HARDWARE & SEMIS, IT SOFTWARE & SERVICES	Sébastien Sztabowicz	Head of IT hardware	Axway Software, Dialog Semiconductor plc, Ericsson, Gemalto, Infineon, Ingenico, Nokia, STMicroelectronics, Wirecard
IT SOFTWARE & SERVICES	Laurent Daure	Head of IT Software & Services sector	Altren, Altran Technologies, Atos, Cap Gemini, Dalenys, Dassault Systèmes, GFI Informatique SAP, Indra, Sopra Steria, Temenos, Tieto, Wordline
MEDTECH & SERVICES	Oliver Reinberg, CFA	Head of German Equity Research, Head of Medtech Equipment & Services Research	Carl Zeiss Meditec, Drägerwerk, Elekta, Fresenius Medical Care, Fresenius SE & Co. KGaA, Gerresheimer, Getinge, QIAGEN, RHÖN-KLINIKUM, Sartorius, STADA Arzneimittel, STRATEC AG
METALS & MINING	Rochus Brauneiser, CEFA	Head of Steel Research	Aperam, ArcelorMittal, Aurubis, Klöckner & Co., Salzgitter, Schmolz + Bickenbach, thyssenkrupp AG, voestalpine
PHARMA & BIOTECH	David Evans	CO-Head of Pharmaceuticals	Bayer, Merck KGaA, Novartis, Novo Nordisk, Roche, Sanofi
REAL ESTATE / FINANCIALS	Thomas Neuhold, CFA	Head of Austrian Equity Research	alstria office REIT, ANDRITZ, Aroundtown, BUWOG, CA Immobilien, conwert Immobilien, Deutsche EuroShop, Deutsche Wohnen, Grand City Properties, IMMOFINANZ, LEG Immobilien, PALFINGER, PATRIZIA Immobilien, RHI, TAG Immobilien, TLG Immobilien, UNIQA Insurance Group, VIENNA INSURANCE GROUP, Vonovia
SMALL CAP / IT SOFTWARE & SERVICES	Martin Jungfleisch	Equity Research Analyst	Bechtle, CANCOM, Drillisch, freenet, NEMETSCHKE, RIB Software, Siltronic, Software AG, TELEFONICA DEUTSCHLAND HOLDI, United Internet, Wacker Chemie
SMALL & MID CAPS	Craig Abbott	Head of German Small & Mid Caps Research	Axel Springer, Bilfinger, CTS EVENTIM, Fielmann, GrandVision, JENOPTIK, Pfeiffer Vacuum Technology, RATIONAL, Scout24, Ströer, TAKKT, Zeal Network
SMALL & MID CAPS	Nikolas Mauder	Equity Research Analyst	HHLA, Vapiano, Vossloh, zooplus AG
SMALL & MID CAPS	Stephan Trubrich, CFA	Equity research analyst	AMAG, AT&S, DO&CO, EVN, Lenzing, Porr, Rosenbauer, Schoeller-Bleckmann, Semperit, STRABAG, Wienerberger
UTILITIES	Ingo Becker, CFA	Head of Utilities Research	Centrica, E.ON, Fortum, innogy, MVV Energie, RWE, Uniper, VERBUND

## Monday, 15 January 2018 – Public Sessions

	Track 1	Track 2	Track 3	Track 4	Track 5
8.00 a.m.	Registration				
9.00 a.m.	<b>Fresenius Medical Care AG &amp; Co. KGaA</b> Michael Brosnan, CFO	<b>HeidelbergCement AG</b> Dr. Lorenz Näger, CFO		<b>MorphoSys AG</b> Jens Holstein, CFO	
9.45 a.m.	<b>Merck KGaA</b> Dr. Marcus Kuhnert, CFO	<b>Bilfinger SE</b> Dr. Klaus Patzak, CFO	<b>STRABAG SE</b> Dr. Thomas Birtel, CEO		<b>Grand City Properties</b> Christian Windfuhr, CEO
10.30 a.m.	Coffee Break				
10.45 a.m.	<b>Fresenius SE &amp; Co. KGaA</b> Stephan Sturm, Chairman of the Management Board			<b>Siltronic AG</b> Rainer Irle, CFO	<b>PATRIZIA Immobilien AG</b> Karim Bohn, CFO
11.30 a.m.	<b>Henkel AG &amp; Co. KGaA</b> Carsten Knobel, CFO	<b>Vonovia SE</b> Rolf Buch, CEO	<b>VERBUND AG</b> Dr. Peter F. Kollmann, CFO	<b>Wacker Chemie AG</b> Dr. Tobias Ohler, CFO	<b>BayWa AG</b> Prof. Klaus Josef Lutz, CEO
12.15 p.m.	Lunch Break				
12.45 p.m.	"Europe – Quo vadis: Greater stability through fiscal integration? German and French views" Dr. Andreas Rees, Chief German Economist, UniCredit				
2.00 p.m.	<b>K+S Aktiengesellschaft</b> Thorsten Boeckers, CFO	<b>Ströer SE &amp; Co. KGaA</b> Dr. Bernd Metzner, CFO	<b>QIAGEN N.V.</b> Roland Sackers, CFO	<b>Salzgitter AG</b> Prof. Dr. Ing. Heinz Jörg Fuhrmann, CEO	<b>Kapsch TrafficCom AG</b> Mag. Georg Kapsch, CEO
2.45 p.m.	<b>LANXESS AG</b> Matthias Zachert, CEO	<b>Axel Springer SE</b> Dr. Julian Deutz, CFO	<b>Delivery Hero AG</b> Ralf Wenzel, CSO	<b>NEMETSCHKE SE</b> Patrik Heider, CEO & CFO	<b>GFT Technologies SE</b> Dr. Jochen Ruetz, CFO
3.30 p.m.	Coffee Break				
4.00 p.m.	<b>Carl Zeiss Meditec AG</b> Dr. Christian Müller, CFO	<b>CECONOMY AG</b> Pieter Haas, CEO			<b>LEG Immobilien AG</b> Thomas Hegel, CEO Eckhard Schultz, CFO
4.45 p.m.	<b>Bayer AG</b> Werner Baumann, CEO Johannes Dietsch, CFO	<b>Wienerberger AG</b> Willy Van Riet, CFO	<b>PALFINGER AG</b> Felix Strohbichler, CFO	<b>Klöckner &amp; Co SE</b> Marcus Ketter, CFO	<b>CORESTATE Capital Holding S.A.</b> Sascha Wilhelm, CEO Lars Schnidrig, CFO
5.30 p.m.	<b>Evotec AG</b> Dr. Werner Lanthaler, CEO	<b>Deutsche Lufthansa AG</b> Ulrik Svensson, CFO	<b>Deutsche Beteiligungs AG</b> Susanne Zeidler, CFO		
6.15 p.m.	End of conference day				

In addition the following companies are offering One-on-One or small Group Meetings throughout the day:

adidas Group, Adler Real Estate AG, AT&S AG, Aurubis AG, Bertrandt AG, BUWOG Group, CANCOM SE, Continental AG, Covestro AG, Deutsche Telekom AG, Deutsche Wohnen SE, Drillisch AG, freenet AG, Hamburger Hafen und Logistik AG, KWS SAAT SE, Linde AG, Pfeiffer Vacuum Technology AG, ProSiebenSat.1 Media SE, Rheinmetall AG, RWE AG, SGL CARBON SE, SHW AG, TAG Immobilien AG, Uniper SE, United Internet AG

## Tuesday, 16 January 2018 – Public Sessions

	Track 1	Track 2	Track 3	Track 4	Track 5
8.00 a.m.	<b>Registration</b>				
9.00 a.m.	SAP SE Luka Mucic, CFO		JOST Werke AG Christoph Hobo, CFO		Aroundtown S.A. Frank Roseen, Director
9.45 a.m.	Continental AG Wolfgang Schäfer, CFO	Stabilus S.A. Dietmar Siemssen, CEO Mark Wilhelms, CFO	Hapag-Lloyd Aktiengesellschaft Rolf Habben Jansen, CEO	STRATEC AG Marcus Wolfinger, CEO	Deutsche EuroShop AG Wilhelm Wellner, CEO
10.30 a.m.	<b>Coffee Break</b>				
10.45 a.m.	HELLA GmbH & Co KGaA. Bernard Schäferbarthold, CFO	Covestro AG Dr. Markus Steilemann, CCO	AMAG Austria Metall AG Helmut Wieser, CEO	innogy SE Bernhard Guenther, CFO	Sartorius AG Dr. Joachim Kreuzburg, CEO
11.30 a.m.	Rheinmetall AG Armin Papperger, CEO Helmut P. Merch, CFO	Dialog Semiconductor plc Dr. Jalal Bagherli, CEO Wissam Jabre, CFO	Norma Group SE Dr. Michael Schneider, CFO		
12.15 p.m.	<b>Lunch Break</b>				
12.45 p.m.	<b>“The Trouble Ahead”</b> Christopher Potts, Head of Economics & Strategy Research, Kepler Cheuvreux				
2.00 p.m.		Deutsche Wohnen SE Philip Grosse, CFO	OMV AG Reinhard Florey, CFO		CropEnergies AG Joachim Lutz, CEO
2.45 p.m.	Deutsche Börse AG Gregor Pottmeyer, CFO	LEONI AG Karl Gadesmann, CFO	GRAMMER AG Gérard Cordonnier, CFO	FUCHS PETROLUB SE Dağmar Steinert, CFO	Rosenbauer International AG Mag. Sebastian Wolf, CFO
3.30 p.m.	<b>Coffee Break</b>				
4.00 p.m.	voestalpine AG Dr. Wolfgang Eder, CEO	OSRAM Licht AG Ingo Bank, CFO	Telefónica Deutschland Holding AG Markus Rolle, CFO	DEUTZ AG Dr. Frank Hiller, CEO	ElringKlinger AG Thomas Jessulat, CFO
4.45 p.m.		Drägerwerk AG & Co. KGaA Gert-Hartwig Lescow, CFO		SAF-HOLLAND S.A. Dr. Matthias Heiden, CFO	SPORTTOTAL AG Peter Lauterbach, CEO Björn Siecken, CFO
5.30 p.m.	No company presentations – One-on-One / Group Meetings still taking place until 6.15 p.m.				
5.45 p.m.	<b>Discussion: “Blockchain – the Revolutionary Technology of the Future?”</b> Prof. Dr. Philipp Sandner, Head of the Frankfurt School Blockchain Center and Dr. Martin Diehl, Head of Section Payment System Analysis, Deutsche Bundesbank				
6.45 p.m.	<b>End of conference day</b>				
7.00 p.m.	<b>Networking Event at Hotel Villa Kennedy from 7.00 p.m. to 11.00 p.m.</b>				

In addition the following companies are offering One-on-One or small Group Meetings throughout the day:

adidas Group, AGRANA Beteiligungs-AG, AIXTRON SE, alstria office REIT-AG, Bayer AG, Biotest AG, BMW AG, Brenntag AG, CA Immobilien Anlagen AG, Carl Zeiss Meditec AG, CTS EVENTIM AG & Co. KG aA, Delivery Hero AG, Deutsche Beteiligungs AG, Deutsche Lufthansa AG, Drillisch AG, Dürr AG, Evonik Industries AG, Fresenius Medical Care AG & Co. KGaA, Fresenius SE & Co. KGaA, HOCHTIEF Aktiengesellschaft, Hugo Boss AG, IMMOFINANZ AG, INDUS Holding AG, LANXESS AG, Lenzing AG, Linde AG, Mayr-Melnhof Karton AG, Merck KGaA, MTU Aero Engines AG, Porsche Automobil Holding SE, RHÖN-KLINIKUM AG, Südzucker AG, Talanx AG, TLG IMMOBILIEN AG, TUI Group, Vapiano SE, Volkswagen AG, Wacker Chemie AG, Wirecard AG, XING SE

## Wednesday, 17 January 2018 – Public Sessions

	Track 1	Track 2	Track 3	Track 4	Track 5
8.00 a.m.	<b>Registration</b>				
9.00 a.m.	<b>Vapiano SE</b> Jochen Halfmann, CEO Lutz Scharpe, CFO	<b>Aareal Bank AG</b> Hermann J. Merckens, CEO & CFO	<b>TAKKT AG</b> Dr. Felix Zimmermann, CEO	<b>MEDIOS AG</b> Matthias Gärtner, CFO	<b>BAUER AG</b> Hartmut Beutler, CFO
9.45 a.m.	<b>Hugo Boss AG</b> Mark Langer, CEO Yves Müller, CFO	<b>Schaeffler AG</b> Klaus Rosenfeld, CEO	<b>comdirect bank AG</b> Dietmar von Blücher, CFO	<b>Hawesko Holding AG</b> Thorsten Hermelink, CEO	<b>Austrian Post</b> Walter Oblin, CFO
10.30 a.m.	<b>Coffee Break</b>				
10.45 a.m.	<b>Schoeller-Bleckmann Oilfield Equipment AG</b> Mag. Klaus Mader, CFO	<b>FRAPORT AG</b> Dr. Stefan Schulte, Chairman of the Executive Board	<b>VARTA AG</b> Dr. Michael Pistauer, CFO	<b>Koenig &amp; Bauer AG</b> Dr. Mathias Dähn, CFO	<b>TOM TAILOR Holding AG</b> Thomas Dressendörfer, CFO
11.30 a.m.	<b>METRO AG</b> Christian Baier, CFO	<b>TUI Group</b> Horst Baier, CFO	<b>Lenzing AG</b> Mag. Thomas Obendrauf, CFO	<b>Scout24 AG</b> Christian Gisy, CFO	<b>Heidelberger Druckmaschinen AG</b> Rainer Hundsdörfer, CEO
12.15 p.m.	<b>Lunch Break</b>				
2.00 p.m.	<b>Wirecard AG</b> Dr. Markus Braun, CEO	<b>MTU Aero Engines AG</b> Michael Schreyögg, Chief Program Officer & Member of the Executive Board	<b>FinTech Group AG</b> Muhamad Said Chahrour, CFO	<b>JENOPTIK AG</b> Hans-Dieter Schumacher, CFO	<b>UBM Developement AG</b> Patric Thate, CFO
2.45 p.m.	<b>VIENNA INSURANCE GROUP AG</b> Mag. Peter Höfinger, Member of the Managing Board	<b>Symrise AG</b> Olaf Klinger, CFO	<b>VTG Aktiengesellschaft</b> Dr. Kai Kleeberg, CFO	<b>SGL CARBON SE</b> Dr. Michael Majerus, CFO	<b>Capital Stage AG</b> Dr. Christoph Husmann, CFO
3.30 p.m.	<b>S&amp;T AG</b> Hannes Niederhauser, CEO	<b>Wacker Neuson SE</b> Wilfried Trepels, CFO		<b>zooplus AG</b> Andreas Grandinger, CFO	<b>Adler Modemärkte AG</b> Karsten Odemann, CFO
4.15 p.m.	No public presentations – One-on-One / Group Meetings still taking place				
5.00 p.m.	<b>End of conference</b>				

In addition the following companies are offering One-on-One or small Group Meetings throughout the day:

adidas Group, Allianz SE, ANDRITZ AG, Beiersdorf AG, Bilfinger SE, BMW AG, Commerzbank AG, Deutsche Pfandbriefbank AG, Dialog Semiconductor plc, Dürr AG, Erste Group Bank AG, Evonik Industries AG, FACC AG, Fielmann AG, Flughafen Wien AG, FUCHS PETROLUB SE, Gerry Weber International AG, Hannover Rück SE, KION Group AG, Munich Re, Nordex SE, OSRAM Licht AG, Raiffeisen Bank International AG, RATIONAL AG, RHI Magnesita NV, Semperit AG Holding, SÜSS MicroTec AG, Tele Columbus AG, UNIQA Insurance Group AG, Volkswagen AG, Vossloh AG, Zeal Network SE



## Hotel Recommendations

Please note that a limited number of rooms have been blocked at the listed hotels. Reservations are subject to availability. If you wish to book accommodation and benefit from the negotiated rates, please call the respective hotel directly and mention the **reservation code: GCC 2018**

Grandhotel Hessischer Hof  
Friedrich-Ebert-Anlage 40  
60325 Frankfurt  
Tel. +49 69 75 40 29 11  
E-mail: reservations@hessischer-hof.de

**Room rate:** EUR 185 (classic single);  
breakfast not included  
**Cancellation:** free of charge until 08.01.2018

Sofitel Frankfurt Opera  
Opernplatz 16  
60313 Frankfurt  
Tel. +49 69 256 695853  
E-mail: annika.sucker@sofitel.com

**Room rate:** EUR 255,- (single), EUR 280,- (double );  
breakfast included  
**Cancellation:** 7 days prior to date of arrival

Jumeirah  
Thurn-und-Taxis-Platz 2  
60313 Frankfurt  
Tel. +49 69 297 237-4444  
E-mail: jfreservations@jumeirah.com

**Room rate:** EUR 220 (deluxe room);  
breakfast not included  
**Cancellation:** 7 days prior to date of arrival

Wyndham Grand  
Wilhelm-Leuschner-Straße 32  
60329 Frankfurt  
Tel. +49 30 610 819418  
E-mail: reservation.dresden@grandcityhotels.com

**Room rate:** EUR 149 (single), EUR 179 (double);  
breakfast included  
**Cancellation:** 3 days prior to date of arrival

Roomers  
Gutleutstraße 85  
60329 Frankfurt  
Tel. +49 69 27 13 42-0  
E-mail: res@roomers-frankfurt.com

**Room rate:** EUR 195 (superior single);  
breakfast included  
**Cancellation:** 48 hours prior to date of arrival

## GCC Conference Management Team

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Marie Lioult (+44 207 621 5176) – **Investors**  
Maëlle Villetorte (+33 1 53 65 35 82) – **Investors**

## Conference Venue

Hotel Villa Kennedy  
Kennedyallee 70  
60596 Frankfurt  
Tel. +49 69 717120

## Networking Event Venue

from 7.00 p.m. to 11.00 p.m.

Hotel Villa Kennedy  
Kennedyallee 70  
60596 Frankfurt  
Tel. +49 69 717120

